From:	Jennifer Oswalt
To:	Boyd, Berlin
Cc:	"Keplinger, Juaness"
Subject:	Monday: RFP for Beale Street Crowd Control Study
Date:	Monday, January 22, 2018 3:22:00 PM
Attachments:	RFP for Beale Street Crowd Control Study - Event Risk Management Solutions.pdf ERMS Response - RFQ Beale Street Crowd Control Study_12-15-2017.pdf
Importance:	High

Attached are the responses from the RFQ and follow up RFP from the firm that the sub-committee will recommend to the full task force and Council committee.

Thank you

Jennifer K. Oswalt
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From: Peter Ashwin [mailto:peter.ashwin@ermsglobal.com]
Sent: Friday, January 12, 2018 3:44 PM
To: Jennifer Oswalt <oswalt@downtownmemphis.com>
Cc: Kat Steinberg <ksteinberg@movementstrategies.com>; Peter Ashwin <peter.ashwin@ermsglobal.com>
Subject: RFP for Beale Street Crowd Control Study
Importance: High

Dear Jennifer,

Event Risk Management Solutions (ERMS) is delighted to present you with our response to the Request for Proposal: Beale Street Crowd Control Study. Thank you once again for the opportunity to respond to the RFP.

I have adjusted the project scope of work & timeline from the original RFQ to achieve the RFP expanded scope of work and desired deliverables by revised timeline. The expanded scope of work can still be achieved within the professional fees as submitted in the RFQ, noting that the project expenses have increased to accommodate three site visits to Memphis.

I would also kindly ask you to note, that to achieve the revised timeline, it is essential for ERMS to commence the project with effect Monday 5th February, specifically, the project initiation with the Working Group in Memphis & commencement of stakeholders interviews.

In closing, I am most confident that ERMS will deliver to the Working Group, a world class study into the recent Beale Street crowd control related issues with deep insights into the causal factors and recommendations that provides appropriate guidance for the development of a comprehensive crowd control strategy (people, process & technology) for Beale Street in support of the BSM and

DMC vision “to make Downtown fun, walkable, clean, safe, active and interesting”.

Best regards,

Peter

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Risk management and event security solutions for today’s uncertain world